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## Week 15 Focus: No Person Is An Island – Key Relationships for Remote Workers

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**Focus Question: What are the key relationships you need to develop?**

### Description

Earlier this year I did a series of calls entitled “No Person Is An Island”. If you pick up my 2017 book, Effective Virtual Conversations, you’ll see me use that term a number of times.

Business success is often linked to our relationships. And the saying “no person is an island” reflects that we operate in connection with others, even if we feel isolated as a remote worker.

If we are part of a team, it’s likely that we have a boss, peers, and even those we manage. We also may need to interface with both internal and external stakeholders on a regular basis.

### Questions to consider:

Who do you have in your relationship web?

Who are the key partners you relate with on a regular basis?

What’s important about that relationship? What do they value?  
What are their priorities? What is important to communicate with them?

### Activity

For each key relationship, work through the questions listed here.

**“You can make more friends in two months by becoming interested in other people than you can in two years by trying to get other people interested in you.” – Dale Carnegie**

### Did you know...

Dunbar's number asserts that we can only maintain contact with 150 people in our network. Read more about this in this BBC article: <https://www.bbc.com/future/article/20191001-dunbars-number-why-we-can-only-maintain-150-relationships>

Partner	Their Priorities	They Value	What's important about this relationship?	What do I need to communicate with them?

### For more on this topic check out:

Check out the Top 20 Activities in PlanDoTrack, as well as the Relationship Mapping Exercise.